

# The 136<sup>th</sup> Canton Fair International Pavilion Post-show Report

Hosts: Ministry of Commerce of PRC People's Government of Guangdong Provin Organizer: China Foreign Trade Centre



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# Exhibition Review

Stand Street B

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# Overseas buyer attendance onsite hit a new record

Over 253,000 overseas buyers attended onsite, 146 business organizations participated, 308 leading multinational enterprises organized buyers to the exhibition, including Walmart from the US, Auchan from France, Tesco from the UK, Metro AG from Germany and DAISO from Japan.

### Walmart 🔆 Auchan TESCO

# A comprehensive platform with diverse services

More than **860** trade promotion events were staged, including **348** "Trade Bridge" global promotion events, **55** specialized conferences. **229** exhibiting companies were introduced to offer whole-chain trade services online and onsite, including financial insurance, logistics and warehousing, and testing and certification.



# Innovative products gained extensive popularity

**1.15 million** new products, **1.04 million** green and low-carbon products and **1.11 million** products with independent IPR were displayed onsite. **435** Canton Fair New Collection events were held, over **3.75 million** products were uploaded on the official website of the Canton Fair. The newly launched Canton Fair App attracted **87,000** people to download.

# A highly influential publicity platform

More than **1.6 million** pieces of information about Canton Fair and China Foreign Trade Centre were published on domestic and international platforms. **More than 1,400** journalists from over **160** media platforms attended onsite and covered the event in a well-planned and innovative way, highlighted the leadership and influence of Canton Fair.







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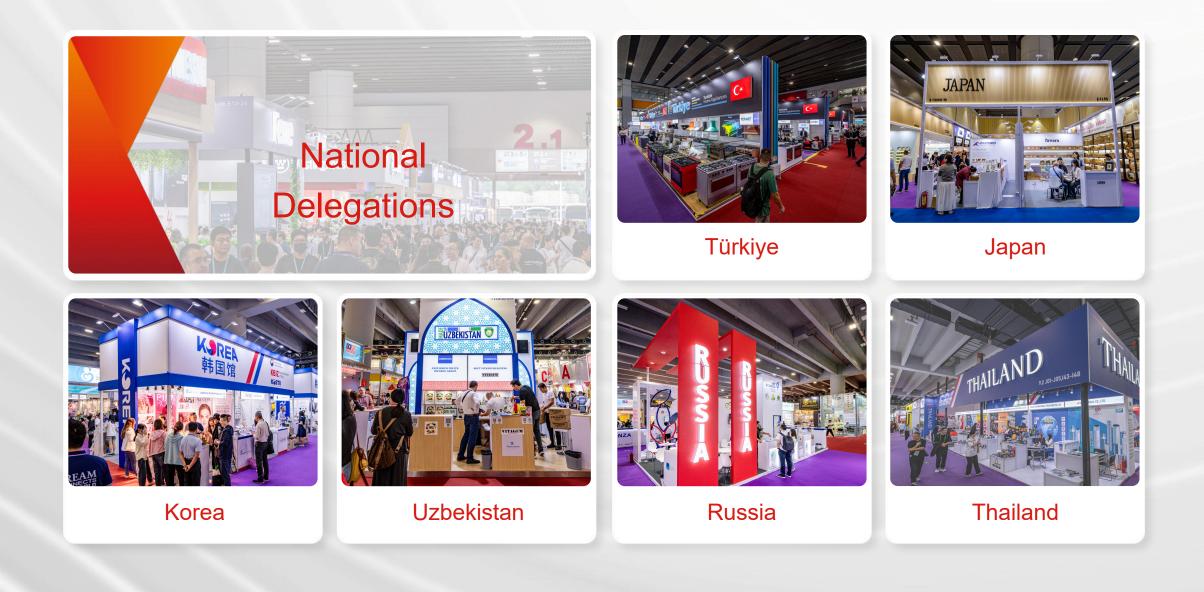
800 companies from 50 countries and regions participated in the 136<sup>th</sup> Canton Fair International Pavilion.



14 delegations from various countries and regions attended onsite, including Türkiye, Korea, India, Egypt, Malaysia, Vietnam, Pakistan, Thailand, Japan, Uzbekistan, Russia, Hong Kong, China, Macao, China and Taiwan, China.

# **1.2** About the 136<sup>th</sup> Canton Fair International Pavilion





## **1.2** About the 136<sup>th</sup> Canton Fair International Pavilion







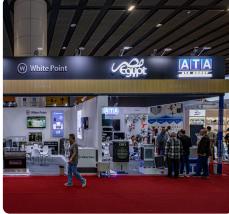
THAPUR PAKISTAN



Malaysia



India



Egypt

# **1.2** About the 136<sup>th</sup> Canton Fair International Pavilion





















# **Electronics & Appliance**



**USA / CATERPILLAR** 

Spain / FAGOR

**USA / HONEYWELL** 





# **Electronics & Appliance**



**USA / WESTINGHOUSE** 

Korea / NUC

Egypt / FRESH





# Hardware & Tools



**Germany / RONIX** 

UK / CASCADE

Poland / EXAR





# Hardware & Tools



UK / FAPAPO

Türkiye / ORSAN

Indonesia / KRISBOW





### Kitchenware & Tableware



Portugal / GSCJ STYLLING STEEL UNIP LDA Italy / ALLUFLON

Korea / KOREA FINE CERAMICA **Germany / STOLFIG** 





### **Building & Housewares**



**Germany / TESTRUT** 

Vietnam / BELLINTURF

Saudi Arabic / SAUDI CERAMICS **UK / HIRIX** 





### Food & Personal Care



#### Malaysia / GPR

Uganda / CONSULATE GENERAL OF THE REPUBLIC OF UGANDA Türkiye / AKSAN KOZMETIK

Korea / SKC





## **Home Textiles**



**Egypt / NANA SECRET** 

India / SHIV SHAKIT

Pakistan / GOHAR

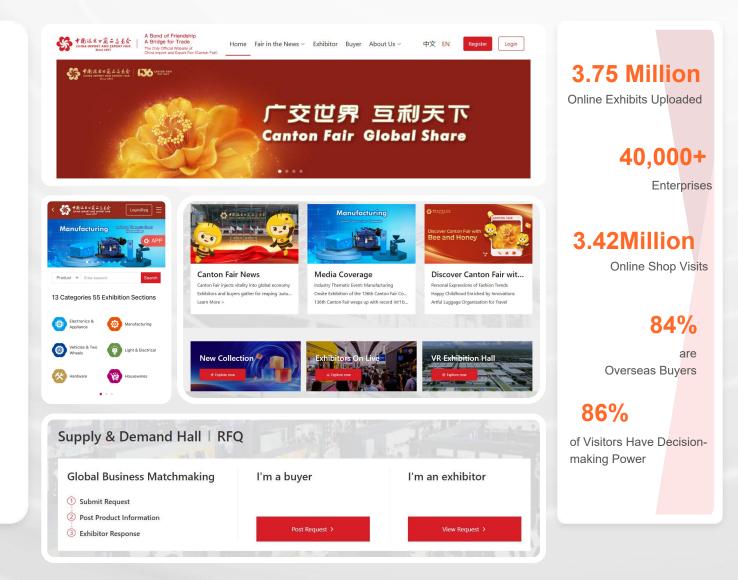
Malaysia / EADECO



# 2.1 Canton Fair Online Platform

#### www.cantonfair.org.cn

- Canton Fair online platform operates on a regular basis throughout the year, offering countless business opportunities and being "all-year-round".
- International Pavilion exhibitors can upload exhibits to the Canton Fair online platform, communicate with buyers in real time, receive and send electronic business cards, make appointments for negotiations, respond to procurement needs etc. to carry out online trade matching with buyers and capture global business opportunities.



中國进出口商品意易会 CHINA IMPORT AND EXPORT FAIR

Since 1957

CANTON FAIR



# **Trade Bridge**

- The Canton Fair has spurred innovation on the traditional model of onsite sample viewing for transaction and held 348 highquality"Trade Bridge" matchmaking events throughout the year.
- Services are provided via four ways of matchmaking: "screen-to-screen", "faceto-face", "face-to screen", and "screento-screen plus face-to-face". This builds an efficient matchmaking platform for both buyers and suppliers all year round.





列活动"一带一路"共建国家专场

【线上平台】6月"贸易之桥"电子及家电; 品对接系列活动成功举办







【贸易之桥】第135届广交会"贸易之桥"贸 促系列活动圆满收官!



列活动印度专场

【贸易之桥】广交会全球推广及供采对接





采对接系列活动蒙古专场成功举行

采对接系列活动阿联酋专场成功举行

2.2 Canton Fair APP

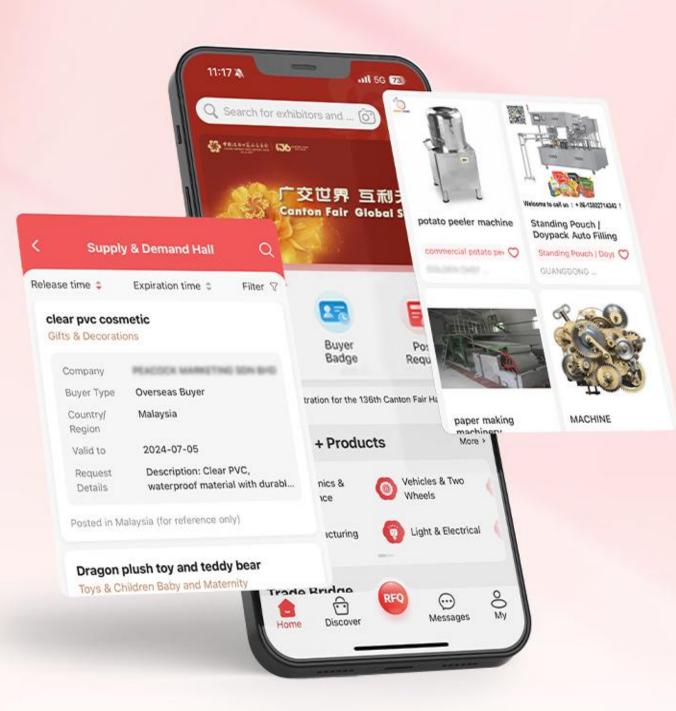




# Download the Canton Fair APP Start your digital journey to the Fair !







# Activities, Forums and Awards



# 3.1 Matchmaking Meeting

#### 学習 きまっ 意品 支 多会 (JOG CANTON FAIR CHINA IMPORT AND EXPORT FAIR Since 1957

#### 2024 Food and Agricultural Products Import Promotion Matchmaking Conference

- Organized by Trade Development Bureau of the Ministry of Commerce and supported by China Foreign Trade Centre
- Attended by Embassy in China and consulates in Guangzhou of Russia, Peru, Ethiopia, Tanzania and other countries
- 30 international companies from Australia, Ethiopia, Japan, Korea, Malaysia, etc. and over 100 domestic buyers participated



# 3.2 **Opening Ceremony**

#### Russian Pavilion Opening Ceremony of the 136<sup>th</sup> Canton Fair

- Coinciding with the 75th anniversary of the establishment of diplomatic relations between China and Russia, the Russian Pavilion Opening Ceremony was grandly held on the first day of Phase 3
- The ceremony was attended by important guests, including Palkin Siumer, Trade Representative of the Russian Consulate General in Shanghai, Wang Junwen, former Counselor for Economic and Commercial Affairs at the Chinese Embassy in Russia, Xu Jiansheng, Operations Director of China Foreign Trade Centre Group Co., Ltd.





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CANTON FAIR 1957-2024



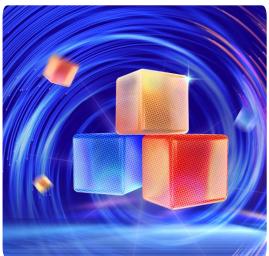


# 3.3 Canton Fair New Collection

# Canton Fair New Collection

- Build the Canton Fair that leads the market
- Focusing on industry, market-oriented, serving the companies
- Various release forms: theme release, release at booths, online gallery and release on live
- The 136th Canton Fair held 435 new product launch events, showing the aggregation effect of new products, new technologies, new materials and new designs, and better play the role of the Canton Fair platform to promote new releases





"图进出口商品之易会

CANTON FAIR



# 3.4 Industry Forum



# **Industry Forum**

- Focused on "Gaining Insights into Industry Development Trends and Optimizing the Global Market Structure"
- A total of 19 industry forums were held in the 136<sup>th</sup> Canton Fair, sharing the observations of authoritative institutions and gathering the insights of industry experts to fully serve trade practices.









# 3.5 CF Design Award



- Held once a year, for setting benchmarks and promoting innovation. The cutting-edge products are selected and presented at Canton Fair to global buyers, demonstrating the value of combining design and business. CF Award is proud of being a boost to the high-quality development of international trade.
- Selection criteria: innovation, function, quality, aesthetics and environmental protection

# 2024 广交会 设计创新奖 CANTON FAIR DESIGN AWARD

Design Inspires Future 设计引领 焕新未来

广交会设计创新奖



中國进出口商品之易会

CANTON FAIR 1957-2024

# 3.5 CF Design Award

# **Rewards**

- Awarding ceremony
- Online display
- Physical display
- Award-winning prints
- Logo use
- Official publicity at home and abroad
- Promotion of new products
- Bonus for Better Booths



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CANTON FAIR 1957-2024

# Promotion & Media

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# 4.1 Channels



EMAIL CGTN XING X Social Media 🕼 新美社 Advertising EDM K CCTV. Google Media Coverage TikTok Instagram

Social media and other new media advertising are used to post news of Canton Fair. **360 million** ads were posted with **4.4 million** clicks, and a list of over **13,000** potential exhibitors were collected.

EDM is used to match target users in the databases of Canton Fair, which activates customer exhibiting and visiting. **350,000** emails were accurately promoted in **5** rounds. Compared with the previous session, the number of potential overseas exhibitors covered has increased by nearly **50%**.

International and domestic news media paid attention to this session. **4,970** pieces of news were published by **9** central media platforms including People's Daily, Xinhua News Agency and CCTV. Nearly **30** international exhibitors were interviewed.

# 4.2 Media Coverage



中創进出ロ商品交易会 GANTON FAIR CHINA IMPORT AND EXPORT FAIR 1957-2024

# Supporting Services and Policy

# 5.1 One-step Services



## Advertising

Canton Fair Advertising Co., Ltd. provides exhibitors with various promotion channels, including:

- venue billboards (OOH)
- official website ads
- central platform shows
- pocket guidebook and bulletin
- exhibitor directories, etc.



### **Booth Construction**

Exhibitor could entrust the contractors authorized by the Canton Fair to design and build the booth. Please refer to the official website for a detailed list. https://www.cantonfair.org.cn/



# **Freight Service**

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Canton Fair recommends the following forwarders to provide exhibitors with services such as exhibit freight, customs clearance, quarantine and inspection, portage and storage of exhibits in the exhibition halls.

- Shanghai Expotrans Ltd.
- Sinotrans Beijing Fairs & Events Logistics Co., Ltd
  Bondex Logistics Co., Ltd.



Canton Fair International Travel Agency Co. (Ltd.) supplies business travels, tickets booking, etc., services to exhibitors.

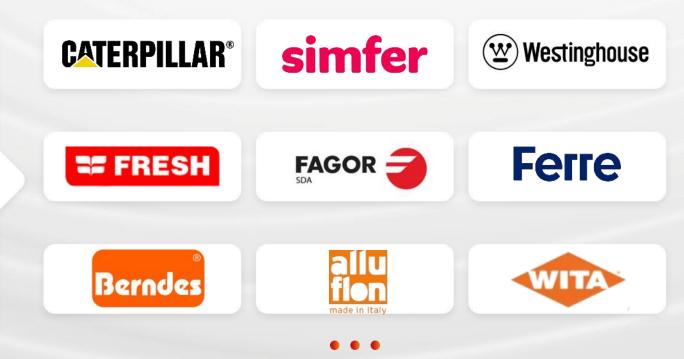
# 5.2 VIP Service





# **VIP** service

- VIP coupons
- VIP convenient entrance
- VIP additional badge service
- VIP guidebooks
- VIP conference service
- VIP exclusive benefits







Imported exhibits within the duty-free quota sold by exhibitors during the exhibition period of Canton Fair in 2024 and 2025 are exempted from import tariff, the value-added tax in import process and consumption tax, which will effectively save the cost of participation for exhibitors.

**3** enterprises of the 136<sup>th</sup> Canton Fair International Pavilion, respectively from India, Sri Lanka and Malaysia, enjoyed the Tax Exemption Policy. Exhibits entitled to tax exemption included evaporative air cooler, building materials and beddings, with a total value of about **6**,**458** USD and a tax allowance of around **10**,**082** CNY.



### List of Imported Exhibits Entitled to Tax Exemption Policy during the 2025 Canton Fair

No.	Category	Maximum of sales quantity or values entitled to tax exemption for each exhibitor during this year's exhibition period	
1	Machinery, mechanical appliances, electrical equipment, instruments and meters (except medical or surgical purpose)	A maximum of 12 pieces for tax-free sales per exhibitor	
2	Instruments and apparatus formedical or surgical purposes	A maximum of 5 pieces for tax-free sales per exhibitor	
3	Natural or cultured pearls, preciousor semi-precious stones, precious metals, clad precious metals and their articles	A maximum of 5 pieces for tax-free sales per exhibitor and the price of each piece shall not exceed US\$ 10,000	
4	Exhibits other than those listed above	A maximum of US\$ 20,000 tax-free sales value per exhibitor	

Note: Exhibits enjoying tax exemption do not include goods prohibited from import to China, endangered animals and plants and their products, cigarettes, alcohol, automobiles, or goods listed in *the Catalogue of Major Technical Equipment and Products not Exempt from Import Duty*.



#### **Exhibitor Qualifications**

**1)** Exhibitors should be the companies legally registered by eligible law in any country or region other than mainland China. Copy of the company registration certificate (with company stamp) or other valid certificates shall be submitted.

**2)** After submitting required application materials and passing the verification with written notice from the Organizer, enterprises in substantive legal relation with the exhibitor can also jointly participate in the exhibition, including the head office, subsidiary, joint-venture partner, representative office,etc. Relevant supporting documents and authorization materials shall be provided.

**3)** Exhibits shall comply with the Participation Provisions for International Pavilion of China Import and Export Fair.

#### **Booth Price**

Phase	Exhibition Themes	Booth	Price (CNY/9m <sup>2</sup> )
1	Electronics & Appliance Hardware & Tools Vehicles & Two-Wheel Light & Electrical	Shell Scheme	30,000CNY
		Raw Space	26,000CNY
2	Housewares Gifts & Decorations Building & Furniture	Shell Scheme	27,000CNY
		Raw Space	23,000CNY
3	Home Textiles Fashion Food Health & Recreation Toys & Children Baby	Shell Scheme	27,000CNY
		Raw Space	23,000CNY



# 137<sup>th</sup> Canton Fair International Pavilion Exhibition Time

 Phase 1
 April 15<sup>th</sup>-19<sup>th</sup>, 2025

 Phase 2
 April 23<sup>rd</sup>-27<sup>th</sup>, 2025

 Phase 3
 May 1<sup>st</sup> - 5<sup>th</sup>, 2025

Guangzhou, China

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