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#### 1.1 About the 137<sup>th</sup> Canton Fair





Overseas buyer attendance onsite hit a new record

Over 288,000 overseas buyers attended onsite, representing a 17.3% increase compared to the 135th Canton Fair. 140 business organizations participated, 376 leading multinational enterprises organized buyers to the Fair, setting a new historical record, including Walmart from the US, Auchan from France, Tesco from the UK, Metro AG from Germany and DAISO from Japan.







#### A comprehensive platform with diverse services

More than 1,200 trade promotion events were staged, including 734 Trade Bridge global promotion events, with participation from over 4,000 representatives of Chinese and international business organizations, buyers, and suppliers. 153 exhibiting companies were introduced to offer whole-chain trade services online and onsite, including financial insurance, logistics and warehousing, and testing and certification.



#### Innovative products gained extensive popularity

Over 4.55 million products showed on site, including 1.02 million new products, 880,000 green and lowcarbon products, and 320,000 intelligent products. The newly established service robot exhibition area became a viral sensation. The Canton Fair Design Award (CF Award) exhibition hall gathered more than 40,000 visitors to view the 147 award-winning products on display.

#### A highly influential publicity platform

More than 2.5 million pieces of news about Canton Fair and China Foreign Trade Centre were published on domestic and international platforms. More than 1,800 journalists from over 228 media platforms attended onsite and covered the event in a well-planned and innovative way, highlighted the leadership and influence of Canton Fair.







#### 1.1 About the 137<sup>th</sup> Canton Fair







**Exhibition Area** 



## Accumulated 3,200 thousand

Canton Fair App Downloaded and Installed









#### Over 4.37 million

Online Shop Visits

Over 288,000

Overseas Buyers





25.44 billion USD

**Total Export Transaction** 

#### 1.1 Service Robots Zone





- The Service Robots Zone, making its debut at the 137<sup>th</sup> Canton Fair, has become a spotlight of the event. 46 leading Chinese robot enterprises have showcased more than 500 types of robots in 60 subdivided fields, covering embodied robots, commercial service robots, medical robots, educational and entertainment robots, and other latest products. On average, each enterprise has received over 300 customers daily.
- The Service Robots Zone centrally showcased the innovative achievements and development strength of China's robotics industry. It has generated intent orders worth millions of U.S. dollars, fully demonstrating the forward-looking vision and influence of the Canton Fair as a global trade platform.





#### 1.2 About the 137th Canton Fair International Pavilion









**736** companies from **50** countries and regions participated in the 137<sup>th</sup> Canton Fair International Pavilion.



13 delegations from various countries and regions attended onsite, including Türkiye, Korea, India, Egypt, Malaysia, Vietnam, Pakistan, Thailand, Japan, Russia, Hong Kong, China, Macao, China and Taiwan, China.

#### 1.2 About the 137<sup>th</sup> Canton Fair International Pavilion











Türkiye

Japan







## 1.2 About the 137<sup>th</sup> Canton Fair International Pavilion









Vietnam



Pakistan



Malaysia



India



Egypt

## 1.2 About the 137<sup>th</sup> Canton Fair International Pavilion









Hong Kong, China



Macao, China



Taiwan, China

#### 1.2 About the 137<sup>th</sup> Canton Fair International Pavilion(Phase 1)





## LAYOUT <sub>展区布局</sub>

#### A AREA A Hall 1-8

- Consumer Electronics and Information Products 电子消费品及信息产品
  - ► 1.1, 6.1, 7.1, 8.1, 6.0, 8.0, 1.1Y, 2.1Y
- Household Electrical Appliances 家用电器
  - ▶ 1.1, 2.1, 3.1, 4.1, 5.1, 1.2, 2.2, 3.2, 4.2, 5.2, 2.1Y, 3.1Y, 4.1Y, 5.1Y
- New Energy Vehicles and Smart Mobility

新能源汽车及智慧出行

- ▶ 8.1
- Construction Machinery 工程机械
  - ▶ 4.0
- Agricultural Machinery 农业机械
  - ▶ 5.0 (Outdoor 室外), 8.0
- International Pavilion 进口展 ▶ 2.1

#### CAREA C

- Motorcycles 摩托车
  - **14.1, 15.1, 16.2**
- Electronic and Electrical Products 电子电气产品
  - 14.2, 15.2, 16.3
- Bicycles 自行车 ▶ 16.2
- Lighting Equipment 照明产品
- ▶ 14.3, 14.4, 15.4, 16.4

  New Energy Resources
- 新能源 ▶ 14.3.15.3

- BAREA B
- Hardware 五金
  - 9.1, 10.1, 11.1, 13.1
- Tools 工具
  - **12.1, 13.1, 9.2, 10.2, 11.2, 12.2, 13.2**
- Vehicle Spare Parts 汽车配件 ▶ 9.2, 9.3, 10.3, 11.3
- Agricultural Machinery 农业机械
- ▶ 9.0 (Outdoor 室外)
- Construction Machinery 工程机械
- ▶ 9.0 (Outdoor 室外), 12.0 (Outdoor 室外)
- Vehicles 车辆
- ▶ 13.0 (Outdoor 室外)
- International Pavilion 进口展
  - ▶ 9.2

#### D AREA D

- Power Machinery and Electric Power 动力、电力设备
  - **17.1, 18.1**
- Processing Machinery Equipment 加工机械设备
  - **18.1, 19.1, 20.1**
- Industrial Automation and Intelligent Manufacturing 工业自动化及智能制造
  - ▶ 20.1
- New Materials and Chemical Products 新材料及化工产品
- ▶ 17.2
- General Machinery and Mechanical Basic Parts 通用机械及机械基础件
  - **17.2, 18.2, 19.2, 20.2**
- Service Robots Zone 服务机器人专区



#### 1.2 About the 137<sup>th</sup> Canton Fair International Pavilion(Phase 2)





#### LAYOUT 展区布局

#### AREA A

- Festival Products 节日用品
  - ▶ 1.1, 6.1, 6.0
- General Ceramics 日用陶瓷
  - > 2.1, 3.1, 4.1, 5.1, 5.1Y
- Mitchenware and Tableware 餐厨用具
  - ▶ 1.2, 2.2, 3.2, 4.2, 5.2, 1.1Y, 2.1Y, 3.1Y, 4.1Y
- Gardening Products 园林用品
  - ▶ 6.1, 7.1, 8.1, 8.0
- Weaving, Rattan and Iron Products

编织及藤铁工艺品

- ▶ 4.0, 8.0
- International Pavilion 进口展
  - ▶ 2.1

#### CAREA C

- Glass Artware 玻璃工艺品
  - **14.1, 15.1, 14.2, 15.2**
- Household Items 家居用品
  - ▶ 15.2, 16.2, 14.3, 15.3, 16.3, 14.4, 15.4, 16.4

#### BAREA B Hall 9-13

- Sanitary and Bathroom Equipment 卫浴设备
  - **9.1, 10.1, 11.1**
- Art Ceramics
  - 工艺陶瓷
  - ▶ 9.2, 10.2
- Furniture 家具
  - ▶ 10.2, 9.3, 10.3, 11.3, 9.0 (Outdoor 室外), 12.0 (Outdoor 室外)
- Building and Decorative Materials 建筑及装饰材料
  - 11.1, 12.1, 13.1, 11.2, 12.2, 13.2
- Stone/Iron Decoration and Outdoor Spa Equipment 铁石装饰品及户外水疗设施
  - ▶ 13.0 (Outdoor 室外)
- International Pavilion 进口展
- ▶ 11.2

#### DAREA D Hall 17-20

- Home Decorations 家居装饰品
  - ► 17.1, 18.1, 19.1, 20.1
- Clocks, Watches and Optical Instruments 钟表眼镜
  - ▶ 20.1
- Gifts and Premiums 礼品及赠品
  - **17.2, 18.2, 19.2, 20.2**



#### 1.2 About the 137<sup>th</sup> Canton Fair International Pavilion(Phase 3)





## LAYOUT 展区布局

#### A AREA

- Men and Women's Clothing 男女装
  - ▶ 1.1, 2.1, 3.1, 4.1, 5.1, 2.1Y
- Kids' Wear 童装 ▶ 1.1, 1.1Y
- Sports and Casual Wear 运动服及休闲服
  - ▶ 6.1, 7.1, 1.1Y
- Underwear 内衣 ▶ 8.1, 3.1Y
- Shoes 鞋
  - ▶ 1.2, 2.2, 3.2, 4.2, 5.2, 3.1Y
- Furs, Leather, Downs and Related Products

裘革皮羽绒及制品 ▶5.2

- Carpets and Tapestries 地毯及挂毯
  - ▶ 5.2. 4.1Y. 5.1Y
- Fashion Accessories and Fittings 服装饰物及配件
  - ▶ 4.0, 8.0, 5.1Y
- Traditional Chinese Specialties 乡村振兴特色产品 ▶ 6.0

#### CAREA C

- Home Textiles 家用纺织品
  - ▶ 14.1, 15.1, 14.2, 15.2, 16.2, 14.3, 15.3, 16.3
- Textile Raw Materials and Fabrics 纺织原料面料
  - ► 14.4, 15.4, 16.4
- International Pavilion 进口展 ▶ 15.1

#### BAREA B

- Personal Care Products
  - 个人护理用具
- ▶ 9.1, 10.1
- Pet Products and Food 宠物用品
  - ▶ 10.1
- Sports, Travel and Recreation Products 体育及旅游休闲用品
  - ▶ 11.1, 12.1, 13.1, 9.0 (Outdoor 室外), 12.0 (Outdoor 室外), 13.0 (Outdoor 室外)
- Toiletries 浴室用品
  - ▶ 9.2
- Medicines, Health Products and Medical Devices

医药保健品及医疗器械

- ▶ 9.2, 10.2
- Food 食品
  - ▶ 11.2, 12.2, 13.2
- Office Supplies 办公文具
  - ▶ 9.3, 10.3, 11.3
- International Pavilion 进口展
  - ▶ 11.2

#### DAREA D Hall 17-20

- Toys 玩具
  - ▶ 17.1, 18.1, 19.1
- Children, Baby and Maternity Products 孕婴童用品
  - ▶ 20.1
- Cases and Bags 箱包
  - ▶ 17.2, 18.2, 19.2, 20.2









## **Electronics & Appliance**



USA / CATERPILLAR Spain / FAGOR Germany /BERNDES







## **Electronics & Appliance**



USA / WESTINGHOUSE Korea / NUC Egypt / FRESH







#### Hardware & Tools



Germany / RONIX UK / CASCADE UK / CANNON TOOLS







#### **Hardware & Tools**



UK / FAPAPO Türkiye / ORSAN Indonesia / KRISBOW







#### Kitchenware & Tableware



Portugal / GSCJ STYLLING STEEL UNIP LDA

Italy / ALLUFLON

Korea / KOREA FINE CERAMICA

**Germany / BRK** 







#### **Building materials & Furniture**



Germany / TESTRUT UK / VENTITEK Vietnam / BELLINTURF UK / HIRIX







#### Food & Personal Care



Malaysia / GPR

Vietnam / RICHY GROUP

Türkiye / AKSAN KOZMETIK

Korea / SKC







#### **Home Textiles**



Italy / TEXTILE ITALY SRL Iran / ALTAS Pakistan / GOHAR Malaysia / EADECO



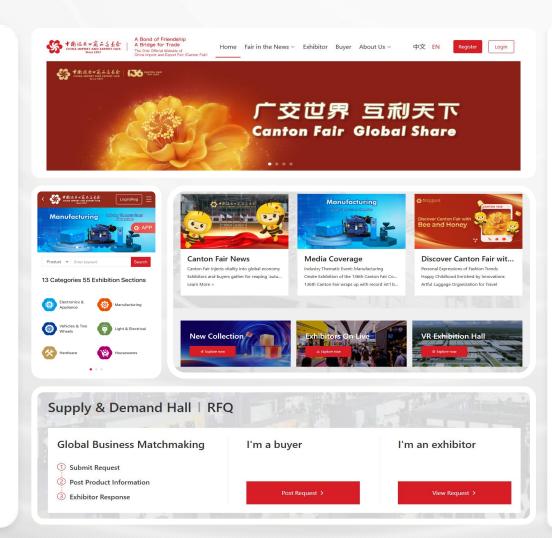
#### 2.1 Canton Fair Online Platform







- Canton Fair online platform operates on a regular basis throughout the year, offering countless business opportunities and being allyear-round.
- International Pavilion exhibitors can upload exhibits to the Canton Fair online platform, communicate with buyers in real time, receive and send electronic business cards, make appointments for negotiations, respond to procurement needs etc. to carry out online trade matching with buyers and capture global business opportunities.



520,000+

overseas buyers

4.37Million

Online Shop Visits





#### **Trade Bridge**

- The Canton Fair has spurred innovation on the traditional model of onsite sample viewing for transaction and held 734 high-quality *Trade* Bridge matchmaking events throughout the year.
- Services are provided via four ways of matchmaking: screen-to-screen, face-to-face, face-to screen, and screen-to-screen plus face-to-face. This builds an efficient matchmaking platform for both buyers and suppliers all year round.















列活动"一带一路"共建国家汽配专场





采对接系列活动阿尔巴尼亚专场成功举行





【贸易之桥】第135届广交会全球推广及 采对接系列活动蒙古专场成功举行

#### 2.2 Canton Fair APP









Pre-registration
Online





Exhibitors & Products

Instant Messaging





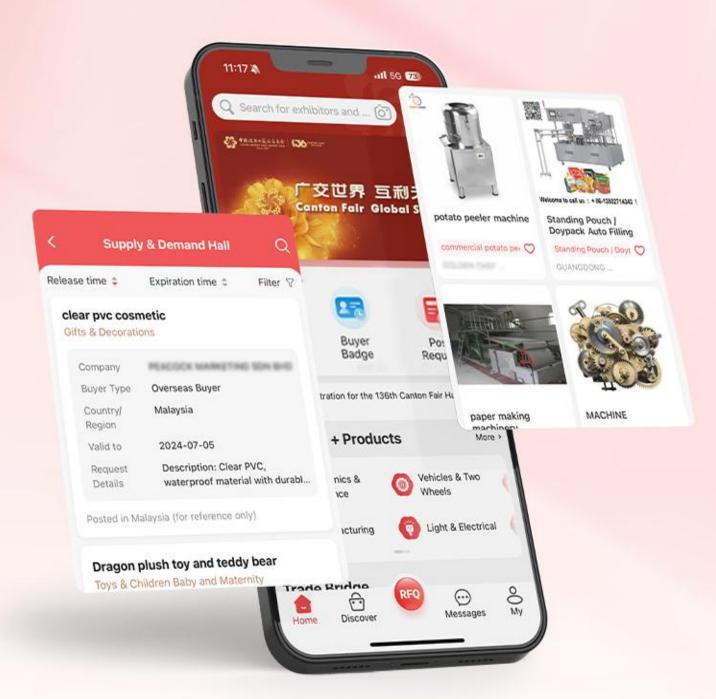
Request Posting/Response

# Download the Canton Fair APP Start your digital journey to the Fair!















#### **Global Food & Drink Show**

 Customize business matchmaking activity for exhibitors in which exhibitors could find more opportunities to make precise cooperation

 30 international companies from Australia, Japan, Korea, Malaysia, etc. and over 60 Chinese buyers participated including Grandbuy, Friendship Group, Meituan, Miniso, Shengjia Supermarket etc.

















## **Thai Pavilion Opening Ceremony** of the 137<sup>th</sup> Canton Fair

- 14 Thai companies participated in the 137th Canton Fair International Pavilion in Phase 2. The Royal Thai Consulate-General in Guangzhou held a grand opening ceremony for the Thai Pavilion on the first day of Phase 2.
- Distinguished guests including Mr. Kajtiti Wiwatwanont, Consul-General of the Royal Thai Consulate-General in Guangzhou., Ms. Oranuch Wannapinyo, the Commercial Consul of the Royal Thai Consulate-General in Guangzhou and Representative of the SMEs Proactive Project, Ministry of Commerce, Thailand attended the ceremorny.









#### 3.3 Discover Canton Fair with Honey and Bee





#### **Discover Canton Fair with Honey and Bee**

Massive pre-event promotion was carried out to widely publicize and build anticipation among professional buyers and social media followers, including through specific channels such as TIKTOK, META, LINKEDIN, emails, and other channels.

The online viewership of this activity exceeded5.5 million.











# Canton Fair New Collection

- Build the Canton Fair that leads the market
- Focusing on industry, market-oriented, serving the companies
- Various release forms: theme release, release at booths, online gallery and release on live
- The 137<sup>th</sup> Canton Fair held 438 new product launch events, showing the aggregation effect of new products, new technologies, new materials and new designs, and better play the role of the Canton Fair platform to promote new releases.











**Buyer Check in** 





## **Industry Forum**

 Focused on Gaining Insights into Industry Development Trends and Optimizing the Global Market Structure

 A total of 19 industry-themed forums were held in the 137<sup>th</sup> Canton Fair, sharing the observations of authoritative institutions and gathering the insights of industry experts to fully serve trade practices.















- The Canton Fair Design Award is held once a year, for setting benchmarks and promoting innovation. The cutting-edge products are selected and presented at Canton Fair to global buyers, demonstrating the value of combining design and business.
- The Canton Fair Design Award exhibition hall centrally displays 147 award-winning products, attracting over 40,000 visits.
- Selection criteria: innovation, function, quality, aesthetics and environmental protection











#### **Rewards**

- Awarding ceremony
- Online display
- Physical display
- Award-winning prints
- Logo use
- Official publicity at home and abroad
- Promotion of new products
- Bonus for Better Booths





#### 4.1 Channels







Social media and other new media advertising are used to post news of Canton Fair. **385 million** ads were posted with **5 million** clicks, and a list of over **14,100** potential exhibitors was collected.

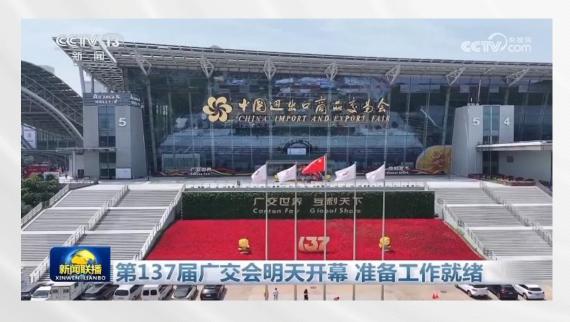
EDM is used to match target users in the databases of Canton Fair, which activates customer exhibiting and visiting. 300,000 emails were accurately promoted in 5 rounds. Compared with the previous session, the number of potential overseas exhibitors covered has increased by nearly 50%.

International and domestic news media paid attention to this session. **5,670** pieces of news were published by **9** central media platforms including People's Daily, Xinhua News Agency and CCTV. Nearly **40** international exhibitors were interviewed.

## 4.2 Media Coverage















## 5.1 One-step Services







#### Advertising

Canton Fair Advertising Co., Ltd. provides exhibitors with various promotion channels, including:

- venue billboards (OOH)
- official website ads
- central platform shows
- pocket guidebook and bulletin
- exhibitor directories, etc.



#### Freight Service

Canton Fair recommends the following forwarders to provide exhibitors with services such as exhibit freight, customs clearance, quarantine and inspection, portage and storage of exhibits in the exhibition halls.

- Shanghai Expotrans Ltd.
- Sinotrans Beijing Fairs & Events Logistics Co., Ltd
- Bondex Logistics Co., Ltd.



#### **Booth Construction**

Exhibitor could entrust the contractors authorized by the Canton Fair to design and build the booth. Please refer to the official website for a detailed list. https://www.cantonfair.org.cn/



#### **Travel Service**

Canton Fair International Travel Agency Co. (Ltd.) supplies business travels, tickets booking, etc., services to exhibitors.







#### VIP service

- VIP coupons
- VIP convenient entrance
- VIP additional badge service
- VIP guidebooks
- VIP conference service
- VIP exclusive benefits





















## 5.3 Tax Exemption Policy during the Canton Fair







Imported exhibits within the duty-free quota sold by exhibitors during the exhibition period of Canton Fair in 2025 are exempted from import tariff, the value-added tax in import process and consumption tax, which will effectively save the cost of participation for exhibitors.

**3** enterprises of the 137<sup>th</sup> Canton Fair International Pavilion from Egypt and Malaysia, enjoyed the Tax Exemption Policy. Exhibits entitled to tax exemption included building materials and beddings, with a total value of about **19,700** USD and a tax allowance of around **27,000** CNY.

## 5.3 Tax Exemption Policy during the Canton Fair





# List of Imported Exhibits Entitled to Tax Exemption Policy during the 2025 Canton Fair

No.	Category	Maximum of sales quantity or values entitled to tax exemption for each exhibitor during this year's exhibition period	
1	Machinery, mechanical appliances, electrical equipment, instruments and meters (except medical or surgical purpose)	A maximum of 12 pieces for tax-free sales per exhibitor	
2	Instruments and apparatus formedical or surgical purposes	A maximum of 5 pieces for tax-free sales per exhibitor	
3	Natural or cultured pearls, preciousor semi-precious stones, precious metals, clad precious metals and their articles	A maximum of 5 pieces for tax free sales per exhibitor and	
4	Exhibits other than those listed above	A maximum of US\$ 20,000 tax-free sales value per exhibitor	

Note: Exhibits enjoying tax exemption do not include goods prohibited from import to China, endangered animals and plants and their products, cigarettes, alcohol, automobiles, or goods listed in the Catalogue of Major Technical Equipment and Products not Exempt from Import Duty.





#### **Exhibitor Qualifications**

- 1) Exhibitors should be the companies legally registered by eligible law in any country or region other than mainland China. Copy of the company registration certificate (with company stamp) or other valid certificates shall be submitted.
- 2) After submitting required application materials and passing the verification with written notice from the Organizer, enterprises in substantive legal relation with the exhibitor can also jointly participate in the exhibition, including the head office, subsidiary, joint-venture partner, representative office, etc. Relevant supporting documents and authorization materials shall be provided.
- **3)** Exhibits shall comply with the Participation Provisions for International Pavilion of China Import and Export Fair.

#### **Booth Price**

Phase	Exhibition Themes	Booth	Price (CNY/9m²)
1	Electronics & Appliance Hardware & Tools Vehicles & Two-Wheel Light & Electrical	Shell Scheme	30,000CNY
		Raw Space	26,000CNY
2	Housewares Gifts & Decorations Building & Furniture	Shell Scheme	27,000CNY
2		Raw Space	23,000CNY
3	Home Textiles Fashion Food Health & Recreation Toys & Children Baby	Shell Scheme	27,000CNY
3		Raw Space	23,000CNY



138th Canton Fair International Pavilion

**Exhibition Time** 

Phase 1 Oct. 15<sup>th</sup>-19<sup>th</sup>, 2025

Phase 2 Oct. 23<sup>rd</sup>-27<sup>th</sup>, 2025

Phase 3 Oct. 31st - Nov. 4th, 2025

Guangzhou, China

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